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DOWNTOWN KIWANIS CLUB OF CEDAR RAPIDS, IOWA

INCORPORATED



WEEKLY NEWS BULLETIN

ROOSEVELT HOTEL WEDNESDAYS 12:10 NOON



Iowa
a place to grow

May 27, 1971
Vern Perry, Editor
362-1269

THIS WEEK--June 2, 1971

Roosevelt Hotel--John M. (Jack) Whitmer, Jr., Assistant Professor of Political Science and Extension Specialist in Government, of the State of Iowa, speaking on "Taxes and Financing Local Government."

Do you realize that you spend more than one-fourth of your working hours earning enough to pay your taxes? Taxes on what you earn, what you spend and what you own. Appears we should know more about taxes than most of us do--where they come from; where they go, and what improvements are needed in tax raising and tax spending procedures.

Jack Whitmer is a native of Wisconsin; received a degree in Political Science from the University of Wisconsin and a Master's Degree in Public Administration from the University of Iowa, Iowa City. And he has helped some spend their money! He has served as City Manager of Washington Courthouse, Ohio; Assistant City Manager of Ames, and an Administrative Assistant in the City Government in Cincinnati, Ohio. Possibly you have friends who don't have any money left when the end of the year arrives. Invite them to next Wednesday's meeting --so they can learn where their money goes.

ANNIVERSARIES

Prexy James E. Luhrs--May 27, 1964. No use retraining you at this stage, Jim--but we're really going to miss your stories!

THIS IS IT--Election Time

The Nominating Committee will prepare ballots. Be sure to be on hand Wednesday to exercise your rights in the "democratic process" of choosing Officers and Directors for 1971-1972.

DOWN BUT NOT OUT

Frank Wilbur reports that Don Isett has had surgery, is doing well in St. Luke's Hospital and will welcome visitors. (Hope by the time you receive this, Don is home. But am sure he will still welcome a call or a visit.)

OUTING

If the printer had time to get the job done--you will find enclosed with this Bulletin the announcement of the Annual Downtown KIWANIS picnic. The time--Wednesday, June 9, 6:30 PM. The place--the Zoo Pavilion, Bever Park. Note that this is a Guys and Gals affair. Even if you don't normally let her read the Weekly Bulletin, don't try to hide the announcement of the Picnic. You'll get caught!

LAST WEEK

Did you know that, if handled properly, there is less financial risk in selling to a customer outside the U.S.A. than in selling domestic? That many manufacturers could do a considerable export business if they would take advantage of sources of information such as the Chamber of Commerce and financial organizations such as the Merchants National Bank Export Department? That the Federal Government is encouraging industry in this country to put on a real drive to regain our South American market? That the United States manufacturers may soon be legally exporting some \$50 million worth of products to Mainland China each year? That A turkey processor in West Liberty, Iowa is exporting over \$3 million worth of his products per year?

The above comments are from Rigoberto Areces' presentation before the Downtown KIWANIS last Wednesday. Mr. Areces has been with the Merchants National Bank for six years. He came to Iowa in 1960, spending his first years in the Midwest in a bank in Nevada, Iowa. Mr. Areces was president of a bank in Cuba before coming to this country. He is currently Vice President, International Division, MNB. Apparently, the key to successful selling abroad is financing thru the Export-Import Bank, where the government of this country guarantees that the domestic supplier will not lose even if the foreign customer fails to meet his payments. Mr. Areces didn't give us any reason to feel that the balance of payments will ever change in favor of the U.S.A.--or that Japan is going to fade as a competitor in the foreign market. Export Marketing and Financing--a fascinating subject discussed by a man who knows the ropes--Mr. Rigoberto Areces.



Downtown
CEDAR RAPIDS KIWANIS CLUB
 P. O. Box 1569
CEDAR RAPIDS, IOWA 52406

LIST OF KIWANIS MEMBERSHIP

Res. Phone	Office Phone	Member	Residence	Business Address	Res. Phone	Office Phone	Member	Residence	Business Address
363-6629	364-9131	Adney, Major Eugene	144 Westview Dr. NW	- Salvation Army-1123 3rd St. S.E.	364-2844	366-2753	Kropuenske, Melvin M.	406 29th St. N.W.	- Rapids Chevrolet Company
362-3815	365-6758	**Ainsworth, Joseph C.	2601 Maple Dr. N.W.	- Ainsworth Insurance Agency	363-5269	364-5151	Krouse, Wallace R.	1340 19th Avenue S.W.	- Americana Nursing Center
365-9171	364-6143	*Anderson, Oscar A.	1224 13th St. N.W.	- Equitable Life of Iowa	364-4728	366-2761	Kuster, Dwight T.	2646 Meadowbrook S.E.	- Metropolitan Life Ins. Co.
364-8217	364-0171	Anton, Duane R.	800 17th Street S.E.	- WMT Music-Sound					
364-6792	363-0203	Armstrong, Robert	370 34th Street S.E.	- Armstrong's	366-4929		Landis, Richard Holt	290 Red Fox Rd. SE	- Landis Investments
					363-7509	362-2195	Lawrence, Ora W.	4749 Mt. Vernon Rd. S.E.	- Lawyer
366-5780	363-1617	Banes, Jerry D.	3011 Parkview Ct. S.E.	- Dentist	364-3218	364-0223	**Loomis, Charles E. Jr.	2209 Blake Blvd. S.E.	- Loomis Bros., Inc.
364-7230	366-1861	Batchelor, Alexander C.	1050 27th St. N.E.	- Allen Motor Company	848-2391	364-0171	Loyd, James D.	R 1, Ely 52227	- WMT Radio Announcer
362-3698	364-7183	Bedell, Frank A.	3102 Parkview Ct. S.E.	- Tommy Tucker Realty Co.	393-7398	364-6143	Luhrs, James E.	2141 42nd St. N.E.	- Equitable of Iowa
364-5371	364-5371	Bickel, Alan B.	2111 Blake Blvd. S.E.	- Loyal Protective Life Ins. Co.					
365-8884	363-8271	Birr, Robert C.	408 Elder Lane NW	- Motor Club of Iowa, Box 1569	644-3748	363-0203	**McAllister, Warren W.	Solon, Iowa	- Armstrong's
377-7749	398-4431	Blinn, Robert C.	188 Brentwood Dr. N.E.	- C.R. & Iowa City Ry. Co.	364-3361	363-2695	McConnell, Richard D.	4266 Fox Meadow Dr. S.E.	- Crites & McConnell
363-1328	365-0434	**Bock, Edward F.	3203 Terry Drive S.E.	- Peat-Marwick-Mitchel & Co.	365-4853	364-6177	McGrath, Horace B.	3025 Parkview Ct. S.E.	- McGrath Pontiac
366-2134		Bock, E. Victor	3800 Cottage Grove Ave. S.E.	- Retired	362-9987	362-3121	McIntyre, Charles Jr.	3855 Lost Valley Rd. S.E.	- Quaker Oats Co.
362-6388	364-2403	Bowker, James W.	315 - 30th St. S.E.	- 1850 Coldstream Ave. N.E.	364-2088		**McMillan, Glenn B.	253 Johnson Ave. N.W.	- Retired
377-1975	377-1975	Brownfield, Virgil L.	200 Ridge Dr., Marion	- Carriage Apts., Marion					
364-7960	364-5101	Brown, F. Wallace	3640 Bel Air Dr. S.E.	- Iowa-III. Gas & Electric Co.	846-2184	366-1538	**Manville, James C.	Fairfax, Iowa	- 430 Granby Bldg.
363-1026	365-8621	*Buresh, Richard H.	540 Knollwood Dr. S.E.	- Kenwood Transfer	365-5522	364-1584	Matteson, G. Robert	4297 Fox Meadow Dr. S.E.	- Central Life Assurance Co.
362-5605	364-1521	Butterfield, Robert V.	291 Red Fox SE	- Harnischfeger	362-8567	363-8125	Mead, Wayne	395 Red Fox Rd. S.E.	- Ogdan & Adams Lumber Co.
362-4134	366-1574	Chadima, William L.	1831 2nd Ave. S.E.	- Kacena Co., Inc.	365-8923	365-6944	Moore, Ronald E.	2400 Indianhill SE	- Moore Agency, Inc.
364-3075	364-8101	Chandler, Richard P.	1700 Maple Dr. NW	- Chandler Co.	364-6005	362-3121	Mueller, Russell Paul	2435 42nd St. N.E.	- Quaker Oats Company
377-4973	363-8259	Colton, Eldon L.	366 Brentwood Dr. N.E.	- Attorney					
363-5002	364-0191	Corell, James A.	668 Staub Ct. N.E.	- Peoples Bank & Trust Co.					
363-4769	366-2791	**Cosgrove, Frank H.	611 Valley Brook Dr. S.E.	- 1000 M.N.B. Bldg.					
364-6702	364-6129	Crumrine, James E.	1464 Parkwood Dr. S.E.	- Vernon Heights Pharmacy	363-0662	365-8611	**Nelson, Robert W.	2248 Meadowbrook Dr. S.E.	- Millhiser Smith Agency
364-1962		***DeWees, T. Hugh	143 37th St. N.E.-Apt. S2		362-4207	364-7152	Palmer, John C.	224 Lincoln Heights Dr. S.E.	- Lift Products, Inc.
362-4355	362-7049	Downing, James O.	3017 Terry Dr. S.E.	- Dentist	364-0790	365-9171	Parker, Roy	5014 Spencer Dr. SW	- Meth-Wick Manor
398-4408		Dresher, Ralph F.	2820 1st Ave. NW	- Retired	362-1269		Perry, Vernon G.	3832 D Ave. NE	- Julin Printing Co., Monticello
362-0944	365-6222	Drish, Kenneth J.	1912 5th Ave. S.E.	- Blythe, Mosebach, Fallis & Co.	362-3393		Pleune, Anthony T.	210 19th St. N.E.-Apt. 124	- Retired
364-8756	393-2040	Dunham, Walter	1400 Elmhurst Dr. N.E.	- Reeve Volkswagen	363-4836	365-6979	Pohorsky, William B.	1016 29th St. N.E.	- Greater Downtown CR Assn.
366-6206	365-0785	Eells, Lew	2136 Evergreen NE	- Attorneys White & Eells	363-1321		Power, Joseph E.	2388 Blake Blvd. SE	- Retired
364-0025	363-8181	Elias, Frank	1282 33rd St. S.E.	- Iowa National Mutual Ins. Co.	362-0253	364-6109	Prastka, Ludmil	3835 Indiantale Circle S.E.	- Ernest Kosek & Co.
					362-7671	363-0201	Race, Frank B.	2198 Blake Blvd. S.E.	- Armstrong's
364-6314	364-4144	**Fahrney, C.R.	634 Cottage Grove Ave. S.E.	- Builders Material, Inc.	366-1871	366-1871	*Rasley, James A. Jr.	2301 B Ave. N.E.	- Wagners Printers
362-0512	362-2322	Fenner, Clarence L.	2101 Washington Ave. S.E.	- Dentist	363-0779	363-9637	Rogness, Norril A.	3620 12th Ave. S.W.	- Iowa State University
363-8667	365-0589	Fisher, Bryce M.	324 Crescent St. S.E.	- Fisher, Pickens & Barnes	362-3320	363-3119	Root, Stephen R. Jr.	1412 Ellis Blvd. NW	- St. James Methodist Church
364-7639		Franey, F. Wm.	507 23rd St. N.E.	- Retired	363-5502		**Rudd, Kenneth T.	1220 Robinwood Lane N.E.	- Retired
					362-9141	363-7677	Rush, Robert R.	2245 Birchwood Dr. N.E.	- Rush Construction Company
363-8328	365-0578	Gable, R. W.	425 37th St. N.E.	- Stones Truck Serv., Inc.					
363-7482	365-0586	**Galbraith, Melvin H.	640 Nilsen Rd. N.E.	- Approved Lighting Service	364-6458	364-5188	Sanborn, Clyde R.	2222 1st Ave. N.E.-Apt. 902	- Securities Corp. of Iowa
365-4828	363-0257	Garske, A. Blake	3616 Random Rd. S.E.	- J. C. Penney Company	362-3520	364-5167	*Sandercock, Russell K.	2515 Indian Hill Rd. S.E.	- Yuill & Company
365-7649	366-7591	Gee, Albert G. R.R. 3	- Gee Grading & Excavating Company		362-3956	398-4431	**Schneider, William M.	2331 B Ave. N.E.	- C.R. & Iowa City Ry. Co.
363-4317	365-7364	Gravelle, Albert T.	1123 30th St. S.E.	- Lawrence & Crissman	364-8674		Schultz, Walter O.	4747 Mt. Vernon Rd. S.E.	- Retired
377-4768	398-4617	Greenlief, Joe A.	181 - Chatham Rd. N.E.	- Attorney	362-7579	363-2635	Schwitters, Dan L.	4440 E Avenue N.E.	- Schwitters, Inc.
377-5011	363-3555	Haaland, Verne H.	6825 Devonshire NE	- Haaland & Parish	365-4518	395-4685	Seyfer, George A.	2325 Meadowbrook Dr. S.E.	- Collins Radio
366-1711	366-2781	Harlan, Donald L.	382 Parkland Dr. S.E.	- Baker Paper Co., Inc.	362-7357	364-6107	Smith, W. Howard	225 29th St. Dr. S.E.	- Lawyer
393-4356	362-1145	Helm, Adolph A.	1639 Park Town Ct. N.E.	- Helmsmen, Inc.	362-1001	366-2411	Sorenson, Spencer L.	2060 Glass Rd. N.E.	- U.S. Govt. Food & Drug Admin.
364-8403	363-2058	Herbst, Dr. Arnold	2122 Country Club Pkwy. S.E.	- St. Paul's United Methodist Church	364-1887		Stenner, Joseph W.	316 Linden Terrace	- Retired
					363-3896		*Stoddard, Roy K.	2406 G Ave. N.E.	- Retired
362-9635	364-9154	**Holvenstot, Kenneth D.	1918 Park Ave. S.E.	- Kilborn Photo Products	366-3600	364-4217	Valentine, Dr. C. Douglas	109 Evelyn Dr. SW	- Chiropractor
364-7236		**Hynden, Burton R.	3833 Bever Ave. S.E.	- Retired	362-7050	364-5101	Vander Schaaf, Howard C.	920 45th St. S.E.	- Iowa-III. Gas & Electric Co.
					644-2474	364-7178	Vaughn, Ray T.	RR2, Solon, Iowa	- Ray T. Vaughn Accountants
366-1370	395-2160	Jameson, William J. Jr.	2537 Vernon Ct. S.E.	- Collins Radio Co.					
363-1447		*Johnson, Harry L.	1705 Center Point Rd. N.E.	- Paint Contractor	362-1434		*Waples, Frank C.	331 Forest Dr. S.E.	- Retired
365-6983	363-8544	Johnson, Milan B.	365 Trailridge S.E.	- Equitable Life Assurance	364-2818	362-3121	Wichmann, Larry	3314 Shasta Ct. NE	- Quaker Oats Co.
365-9581	362-3141	Kelley, Robert E.	707 27th Ave. SW	- New Method Equip.	364-1351		Wilber, Frank E.	3200 Vine Ave. S.E.	- Retired
363-4508	364-4111	**Kennedy, John C.	220 19th Street N.E.	- Roosevelt Motor Hotel	363-7879	362-5600	Williams, Grant	329 - 34th St. SE	- 726 MNB Bldg.
364-4852	365-1491	Kimmons, Major John W.	638 40th St. S.E.	- 2920 First Ave. N.E.	366-1692	362-3121	Wolf, J. Forest	347 Trailridge Rd. S.E.	- Quaker Oats Company
365-0210	364-4154	Klinger, Robert Lee	3834 Indiantale Circle S.E.	- Klinger Paint Co.					
364-5055		***Kluss, Fred J.	202 23rd St. Dr. S.E.	- Retired					
364-7422	364-6109	*Kosek, Ernest	340 27th St. Dr. S.E.	- Ernest Kosek & Co.					

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**Senior Members

***Honorary Members